

*“Loss Mitigation Certification”

11 CE Credits

Thursday and Friday, March 11-12, 2010

Time: 8:30am-4:30pm

Instructor: [Ulrich Leinhase, Maximum Success](#)

Cost: \$99 / nonmembers \$125

Sponsors: [Birchfield Mortgage, Gotcha Shuttered, and Priority Title](#)

This 2 day course was created by the Massachusetts Association of Realtors and is recognized by the National Association of Realtors as the premier educational tool for Realtors. The Loss Mitigation Certification (LMC) course equips your agents with the necessary tools needed to work on complicated transactions involving foreclosures and REO's, short sales and auctions, from both the buyers and sellers perspectives, and how to approach lenders. Attendees will also gain insight into counseling clients through the emotionally challenging scenarios, and are provided with reference materials to work with buyers, sellers, and lenders. [Flyer](#) **Breakfast and lunch will be provided both days!**

* The Loss Mitigation Certification is not affiliated with or endorsed by the National Association of REALTORS®.

*******You must have your license number to receive CE credit.*******