

“The Art of Negotiating Great Contracts” 4 CE Credits
Wednesday, March 10, 2010 Time: 9:00am-1:00pm
Instructor: David Collins, Real Estate CareerQuest Cost: \$35 or Ed Pass
Sponsor: [Waterstone Mortgage Corporation](#) \$45 nonmembers

Close More Deals! Increase Production! Earn More! Attend this class and develop the skills required to negotiate. Understand the process of selling and learn how to close a sale. Learn how to write a great contract that is solid. And more! [Flyer](#).