

“Procuring Cause”

No CE Credits

Thursday, March 25, 2010

Time: 9:00am-11:00am

Instructor: David Collins, Real Estate CareerQuest Cost: \$FREE

Sponsor: [Beach Community Mortgage](#)

[\\$10 nonmembers](#)

Can you afford to lose your commission? Attend this course and learn how to keep what you earn! Can you define “procuring cause?” Most procuring cause issues involve buyers jumping from Broker to Broker. And there are a lot of reasons for this. If you are involved in an arbitration over a commission dispute, you need to know what you can do to prove you are the procuring cause. Learn the factors that a hearing panel will consider at a professional standards hearing. Attend this class and learn to protect your hard earned commissions! [Flyer](#)